

3 Keys to Getting a Pay Raise in 2010 (Key 2)

A few days ago I wrote about the first key to getting a pay raise in 2010, which was to not let the economy stop you from asking for and getting a pay raise. I hope that you have had time to take that to heart and re-boot your thinking.

At the beginning of every year we all seem to do this kind of "where is my life at" inventory. We often times focus on our health, or paying down debt, or spending more time with family, or just be a better person. Very rarely do we say, I want to be a better employee, I want to be more valuable to the company I work for, I want to find a way to make my boss' job a little bit easier. But becoming a better employee will allow you the freedom, flexibility and money to make the other things come true.

I do agree that money doesn't make the world go around, but 80% of the things you worry about now would be better if you had more money. I take a lot of heat when I say that to people, but I have spoken with and met many very wealthy people. These wealthy people all say basically the same thing when I ask them what kind of impact money has had on their lives. They say, "Money has not made me happier, but I don't spend as much time worrying about it as I used to." For most of us the thought of not having to worry about money is beyond our thinking, but it doesn't have to be.

You can earn more money or at the very least put yourself in the position to earn more money by following the second Key to getting a pay raise in 2010.

Key #2 Find A Way To Be Better At What You Do In 2010

When you ask any professional athlete about what separates good athletes from great athletes they will almost always reply, "Hard work." The greatest athletes of all time have one thing in common: It is not great God-given talents, but the desire to be the best at what they do. If employees that desire to highly compensated and appropriately promoted, could find in themselves the desire to be the best at what they do, the sky would be the limit.

Think about the professional athletes that no one likes ... they are the ones that always blame someone else for their failures. These are the athletes that complain that the quarterback threw the ball too high, the coach doesn't like them, or the referee made a bad call. Almost everyone hates this type of athlete yet, most of us act that that at work. We say things like the company I work for doesn't appreciate me, my boss doesn't like me, or that person should have never gotten that promotion.

When you look at things that you can do to get a pay raise in 2010, I would like for you to really consider Key #2 ... work harder and be better. If you are screaming at me right now thinking that you can't do anymore. I would challenge to tell you that you can, you may be just one small step away from your very own bigger and better pay raise in 2010.

Cory Geffre has spent the last 15 years developing a system for getting bigger and better pay raises. With his Pay Raise Formula System now completed, Cory is helping employees get the pay raises they deserve and earn the income they desire. He recently published a Free Special Report entitled, "The 5 Common Myths You've Been Led To Believe About Getting A Pay Raise" which is available for no charge at his website:

<http://www.PayRaiseFormula.com>